

## **Mr. Andy Schroeter**

### **Director, Sunlabob Renewable Energy Co. Ltd.**

Mr. Andy Schroeter, director of Sunlabob Renewable Energy Co. Ltd., is a successful German entrepreneur, who is looking back on 25 years of technical experience in renewable energy, infrastructure and operational logistics. During his 18 years of experience as company designer and manager in countries such as Germany, Laos, Cambodia, Thailand, China, Nigeria and Canada, he has implemented numeral visions of technical and design concepts that many have never thought possible. His projects in the field of renewable energy have been recognized and awarded by the Development Marketplace of the World Bank in 2005, the German Solar Award 2005 and BBC World Challenge in 2006, awarded by the Ashden Award in 2007 and recently he won the African Lighting Award organized by the World Bank. They are standing out by highly innovative standards. Andy Schroeter is a professional in project and company design, management, technical design as well as practical implementation of renewable energy conceptions, financial management and rural development. Besides the work in his own company, he is constantly involved in new conceptions, e.g. as a practical advisor for the government and the private sector. His 9 years of work in Laos with Sunlabob Renewable Energy Co. Ltd. have had a significant effect on rural and country -wide infrastructural development. His efforts have been shown to provide commercially viable and affordable energy service to remote areas in Laos which are off the grid. The implementation of Public-Private-Partnership programs - in Schroeter's opinion the only possible strategy for sustainable development - has lifted the company to be the only internationally accredited and awarded company from Laos. The services of Sunlabob Renewable Energy. Ltd. now include the very successful programs of Solar Home Systems as rental units for poor village populations, as well as Village Hybrid Grid systems that combine various renewable energy forms to generate collective village energy, selling light per hour by portable battery charged lamps and selling drinking water on the village level. These new concepts have already started to evoke interest and acknowledgement throughout the world.